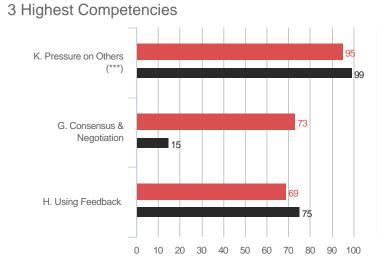
Individual Feedback Charts Technical Professional Survey

Sample Professional April 2018 TruScore

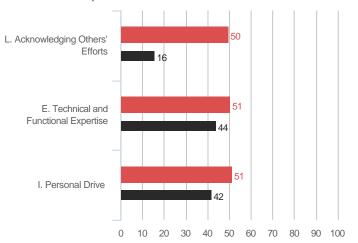




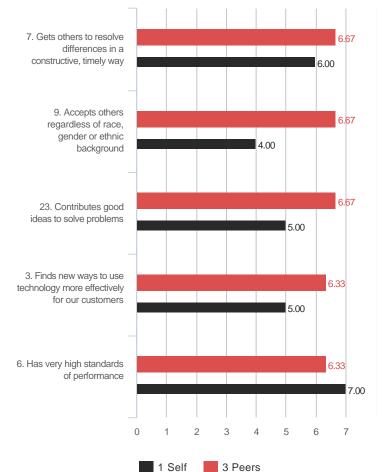
Highest and Lowest

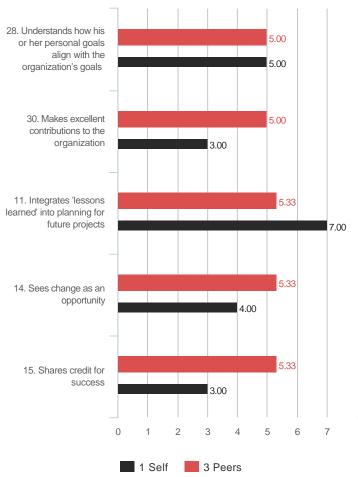


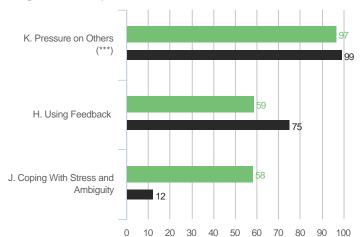
3 Lowest Competencies



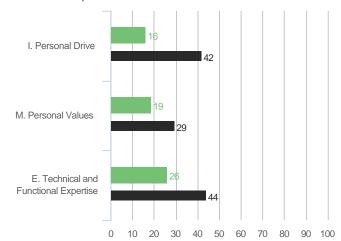
5 Highest Questions



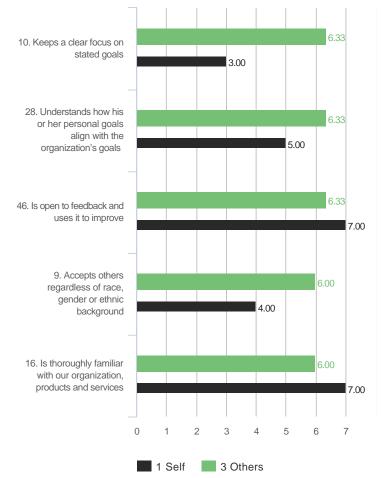


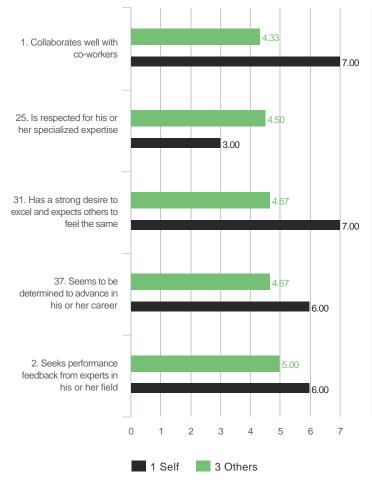


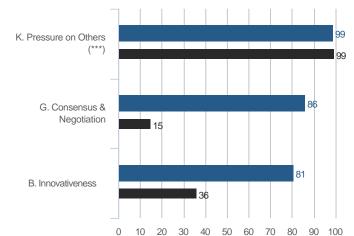




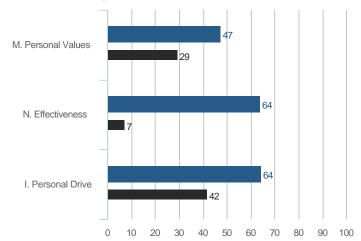
5 Highest Questions



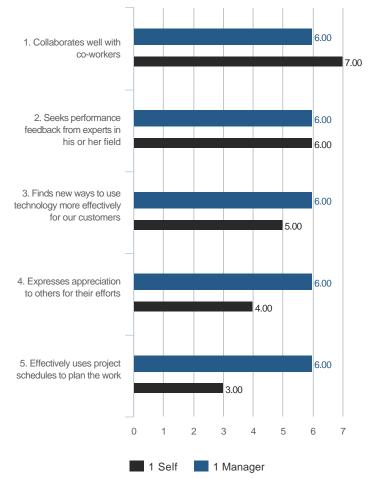


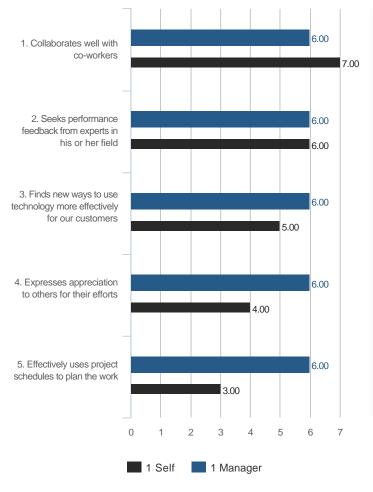


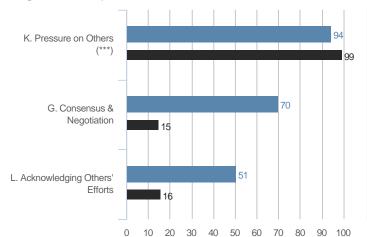




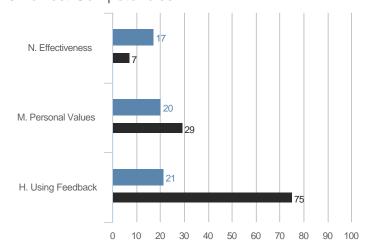
5 Highest Questions



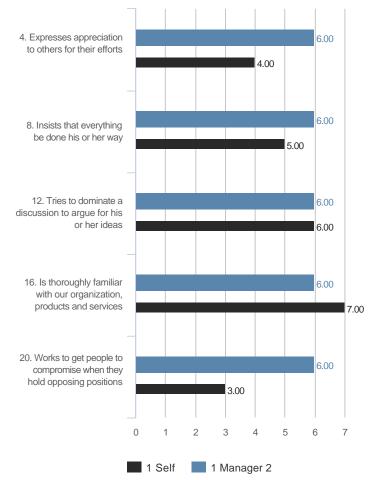


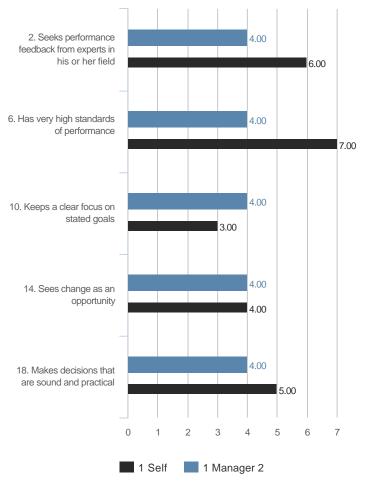


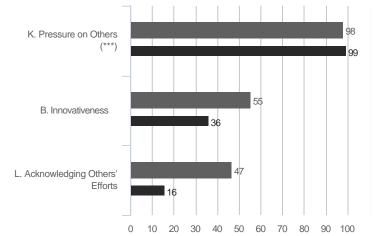




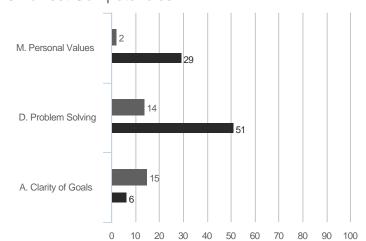
5 Highest Questions



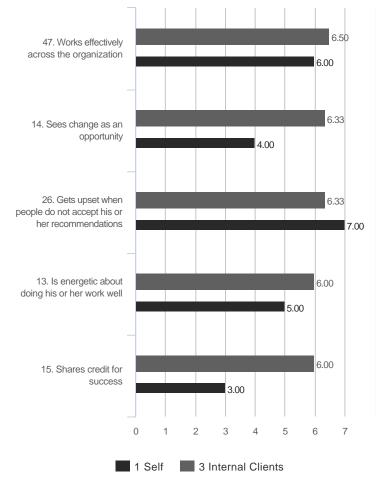


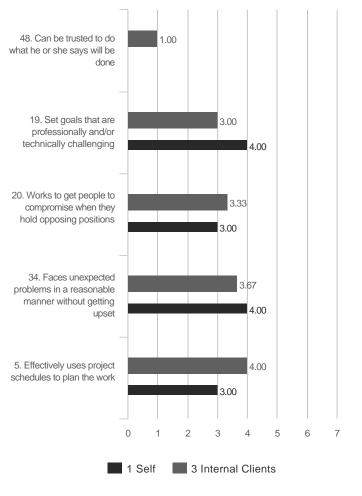


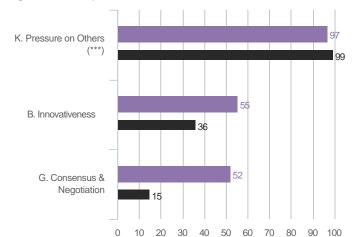


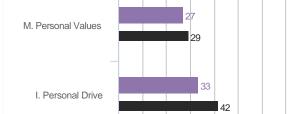


5 Highest Questions





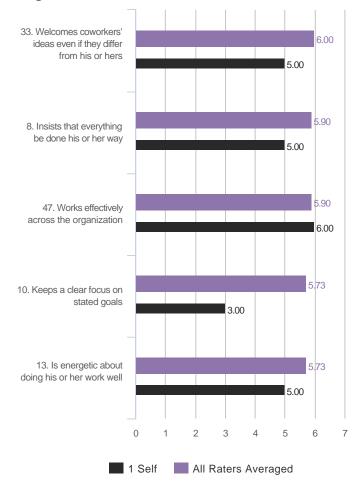




34

3 Lowest Competencies

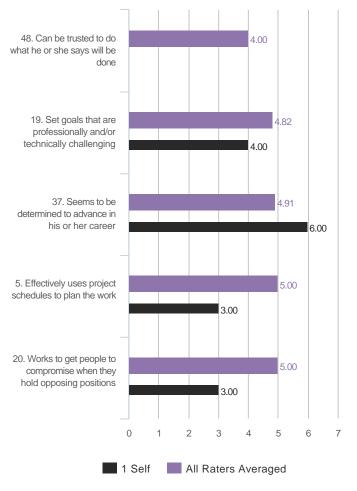
5 Highest Questions

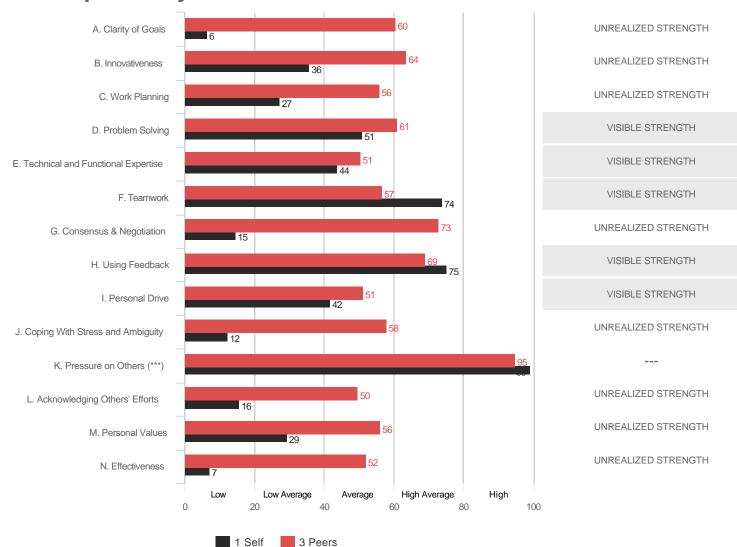


5 Lowest Questions

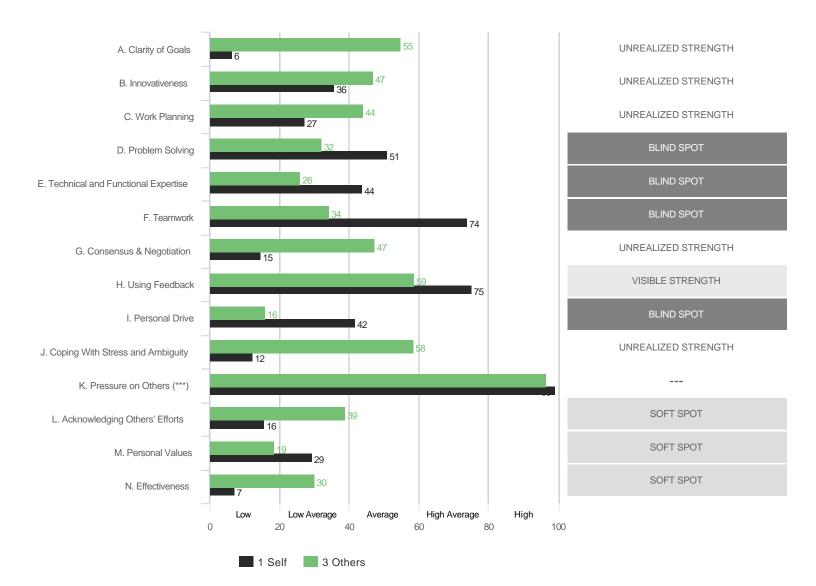
0 10 20 30 40 50 60 70 80 90 100

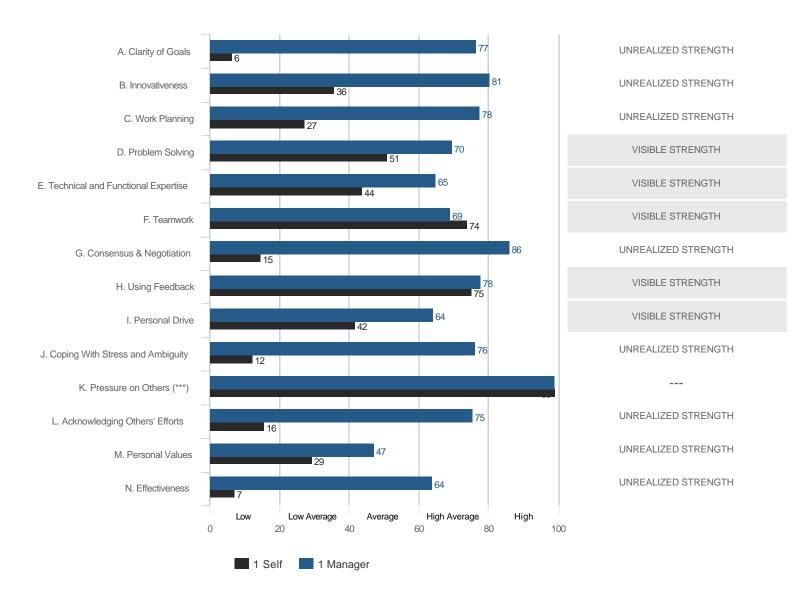
N. Effectiveness

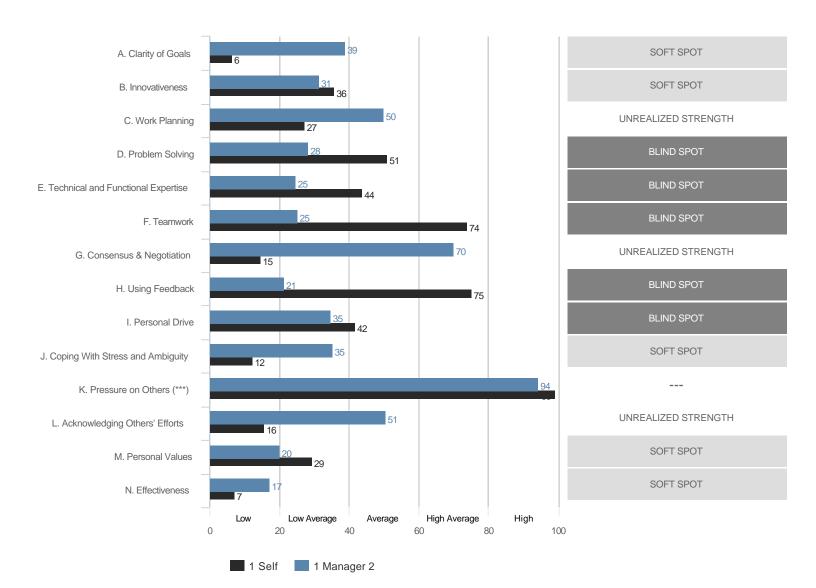


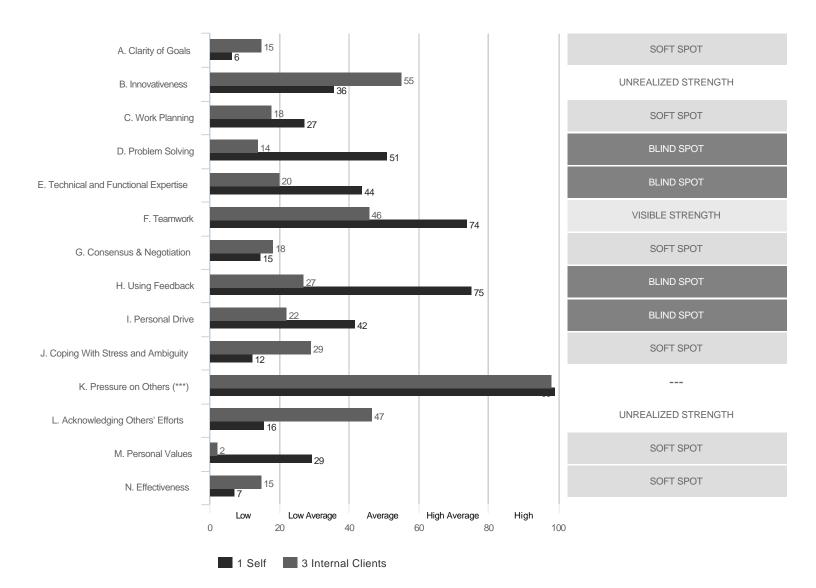


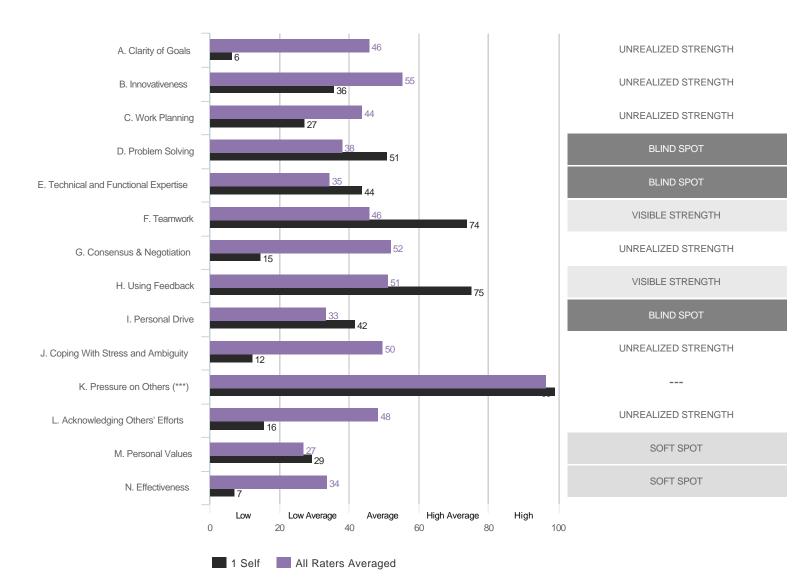
Blind Spot Analysis











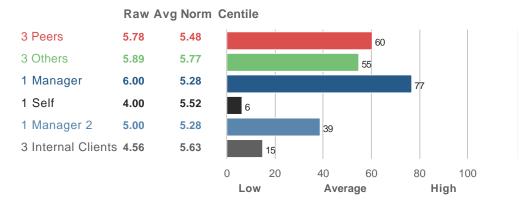
13

Overall Scores



I. GOAL ORIENTATION A. Clarity of Goals

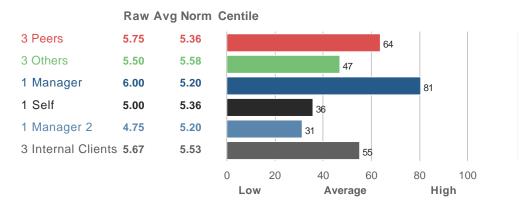
Overall Scores



10. Keeps a clear focus on stated goals	Raw Avg	SD	NA	1	2	3	4	5	6	7
	6.33	1.15						1		2
	6.33	1.15						1		2
	6.00								1	
	3.00					1				
	4.00						1			
	5.00	2.65			1				1	1
19. Set goals that are professionally and/or technically	Raw Avg	SD	NA	1	2	3	4	5	6	7
challenging	6.00								3	
	5.00	1.00					1	1	1	
	6.00								1	
	4.00						1			
	5.00							1		
	3.00	1.73		1			2			
28. Understands how his or her personal goals align with	Raw Avg	SD	NA	1	2	3	4	5	6	7
the organization's goals	5.00					•		3		
	6.33	1.15						1		2
	6.00								1	
	5.00					•		1		
	6.00								1	
	5.67	1.15						2		1

I. GOAL ORIENTATION B. Innovativeness

Overall Scores



Raw Avg	SD	NA	1	2	3	4	5	6	7
6.33	0.58							2	1
5.67	0.58						1	2	
6.00								1	
5.00							1		
5.00							1		
5.00	1.00					1	1	1	
Raw Avg	SD	NA	1	2	3	4	5	6	7
5.33	0.58						2	1	
5.33	0.58						2	1	
6.00								1	
4.00						1			
4.00						1			
6.33	0.58							2	1
Raw Avg	SD	NA	1	2	3	4	5	6	7
5.33	0.58						2	1	
6.00	1.00						1	1	1
6.00								1	
6.00								1	
5.00							1		
6.00								3	
	6.33 5.67 6.00 5.00 5.00 5.00 5.00 7.00 7.00 7.00 6.00 6.33 7.00 6.00 6.00 6.00 6.00 5.00	6.33 0.58 5.67 0.58 6.00 5.00 5.00 5.00 1.00 Raw Avg SD 5.33 0.58 6.00 4.00 6.33 0.58 SD 5.33 6.00 1.00 6.33 0.58 6.00 6.00 1.00 6.00 1.00 6.00 1.00 6.00 6.00 6.00 5.00	6.33 0.58 5.67 0.58 6.00 5.00 5.00 5.00 1.00 5.00 1.00 S.00 1.00 Raw Avg SD NA 5.33 0.58 6.00 4.00 6.33 0.58 Raw Avg SD NA 5.33 0.58 6.00 6.33 0.58 Raw Avg SD NA 5.33 0.58 6.00 1.00 6.00 6.00 6.00 5.00	6.33 0.58 . . 5.67 0.58 . . 6.00 . . 5.00 . . 5.00 . . 5.00 . . 5.00 1.00 . . 5.00 1.00 . . 5.00 1.00 . . 5.00 1.00 . . 5.00 1.00 . . 6.00 . . 4.00 . . 6.33 0.58 . . 6.33 0.58 . . 6.00 1.00 . . 6.00 1.00 . . 6.00 . . 6.00 . . 6.00 . . 5.00 . .	6.33 0.58 . . . 5.67 0.58 . . . 6.00 . . . 5.00 . . . 5.00 . . . 5.00 . . . 5.00 1.00 . . . 5.00 1.00 . . . 5.00 1.00 . . . 5.00 1.00 . . . 5.33 0.58 . . . 6.00 . . . 4.00 . . . 6.33 0.58 . . . 6.00 1.00 . . . 6.00 1.00 . . . 6.00 . . . 6.00 . . . 5.00 . <td>6.33 0.58 5.67 0.58 6.00 5.00 5.00 5.00 5.00 1.00 5.00 1.00 5.00 1.00 6.00 4.00 4.00 6.33 0.58 6.00 1.00 6.00<!--</td--><td>6.33 0.58 .<!--</td--><td>6.33 0.58 .<!--</td--><td>6.33 0.58 .<!--</td--></td></td></td></td>	6.33 0.58 5.67 0.58 6.00 5.00 5.00 5.00 5.00 1.00 5.00 1.00 5.00 1.00 6.00 4.00 4.00 6.33 0.58 6.00 1.00 6.00 </td <td>6.33 0.58 .<!--</td--><td>6.33 0.58 .<!--</td--><td>6.33 0.58 .<!--</td--></td></td></td>	6.33 0.58 . </td <td>6.33 0.58 .<!--</td--><td>6.33 0.58 .<!--</td--></td></td>	6.33 0.58 . </td <td>6.33 0.58 .<!--</td--></td>	6.33 0.58 . </td

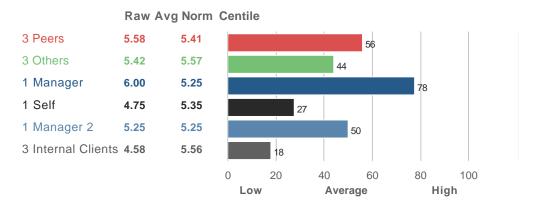
43. Frequently suggests new approaches to solving problems

Raw Avg	SD	NA	1	2	3	4	5	6	7
6.00	1.00						1	1	1
5.00	1.00					1	1	1	
6.00								1	
5.00							1		
5.00							1		
5.33	1.15	.				1		2	

II. PLANNING AND PROBLEM SOLVING

C. Work Planning

Overall Scores



5. Effectively uses project schedules to plan the work	Raw Avg	SD	NA	1	2	3	4	5	6	7
	5.67	0.58						1	2	
	5.00	1.00					1	1	1	
	6.00								1	
	3.00					1				
	5.00							1		
	4.00	1.00				1	1	1		
11. Integrates 'lessons learned' into planning for future	Raw Avg	SD	NA	1	2	3	4	5	6	7
projects	5.33	0.58						2	1	
	5.33	0.58						2	1	
	6.00								1	
	7.00									1
	5.00							1		
	4.67	2.08				1	1			1
17. Defines the tasks and activities to meet objectives	Raw Avg	SD	NA	1	2	3	4	5	6	7
	6.00								3	
	5.67	0.58						1	2	
	6.00								1	
	6.00								1	
	5.00							1		
	4.00	2.65		1				1	1	

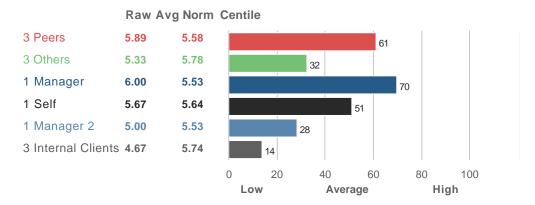
40. Plans the work so it keeps running smoothly

Raw Avg	SD	NA	1	2	3	4	5	6	7
5.33	1.53					1	1		1
5.67	1.15						2		1
6.00								1	
3.00					1				
6.00								1	
5.67	1.15						2		1

II. PLANNING AND PROBLEM SOLVING

D. Problem Solving

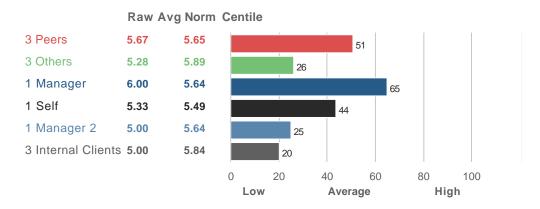
Overall Scores



18. Makes decisions that are sound and practical	Raw Avg	SD	NA	1	2	3	4	5	6	7
	5.67	0.58						1	2	
	5.33	0.58						2	1	
	6.00								1	
	5.00							1		
	4.00						1			
	5.50	0.71	1					1	1	
23. Contributes good ideas to solve problems	Raw Avg	SD	NA	1	2	3	4	5	6	7
	6.67	0.58							1	2
	5.67	0.58						1	2	
	6.00								1	
	5.00							1		
	5.00							1		
	5.00							3		
36. Effectively uses technical information to solve	Raw Avg	SD	NA	1	2	3	4	5	6	7
problems	5.33	1.53					1	1	Ŭ	1
	5.00		•		•			3		
			•			•		5		•
	6.00		•			•	•	· ·		
	7.00		•		•				•	1
	6.00		•		•				1	•
	4.00	1.00	•			1	1	1		

II. PLANNING AND PROBLEM SOLVING E. Technical and Functional Expertise

Overall Scores

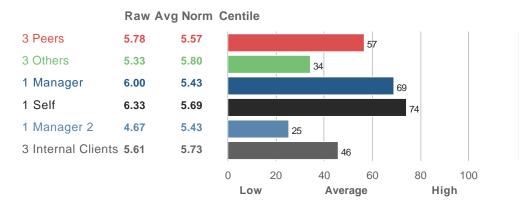


16. Is thoroughly familiar with our organization, products	Raw Avg	SD	NA	1	2	3	4	5	6	7
and services	5.67	0.58						1	2	
	6.00	1.00						1	1	1
	6.00								1	
	7.00									1
	6.00								1	
	4.00	1.73	.		1			2		
25. Is respected for his or her specialized expertise	Raw Avg	SD	NA	1	2	3	4	5	6	7
	6.00	1.00						1	1	1
	4.50	0.71	1				1	1		
	6.00								1	
	3.00					1				
	5.00							1		
	5.67	1.53					1		1	1
42. Makes key technical/functional contributions to the	Raw Avg	SD	NA	1	2	3	4	5	6	7
team	5.33	0.58						2	1	
	5.00							3		
	6.00								1	
	6.00								1	
	4.00						1			
	5.33	0.58						2	1	

III. TEAM LEADERSHIP

F. Teamwork

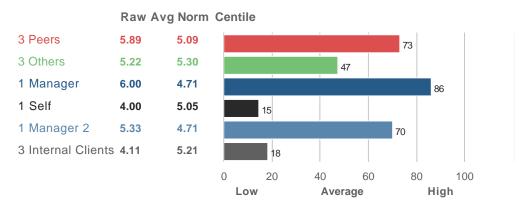
Overall Scores



1. Collaborates well with co-workers	Raw Avg	SD	NA	1	2	3	4	5	6	7
	5.67	0.58						1	2	
	4.33	0.58					2	1		
	6.00								1	
	7.00									1
	5.00							1		
	5.33	1.53					1	1		1
	0.00	1.00								
22. Is a good team player	Raw Avg	SD	NA	1	2	3	4	5	6	7
	6.00	1.00			•			1	1	1
	5.67	1.15						2		1
	6.00								1	
	6.00								1	
	4.00						1			
	5.33	1.53					1	1		1
47. Works effectively across the organization	Raw Avg	SD	NA	1	2	3	4	5	6	7
	5.67	0.58						1	2	
	6.00	1.00						1	1	1
	6.00								1	
	6.00								1	
	5.00							1		
	6.50	0.71	1						1	1
										_

G. Consensus & Negotiation

Overall Scores



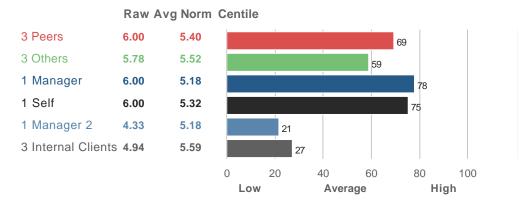
Question Scores

7. Gets others to resolve differences in a constructive,	Raw Avg	SD	NA	1	2	3	4	5	6	7
timely way	6.67	0.58							1	2
	5.33	1.53					1	1		1
	6.00								1	
	6.00								1	
	5.00							1		
	4.67	3.21		1				.	1	1
20. Works to get people to compromise when they hold	Raw Avg	SD	NA	1	2	3	4	5	6	7
opposing positions	5.67	0.58						1	2	
	5.33	0.58						2	1	
	6.00								1	
	3.00					1				
	6.00								1	
	3.33	1.15			1		2			
45. Is a respected, trusted negotiator in conflict situations	Raw Avg	SD	NA	1	2	3	4	5	6	7
	5.33	0.58						2	1	
	5.00	1.00					1	1	1	
	6.00								1	
	3.00					1				
	5.00							1	.	
	4.33	2.08			1			1	1	

23

IV. FEEDBACK H. Using Feedback

Overall Scores



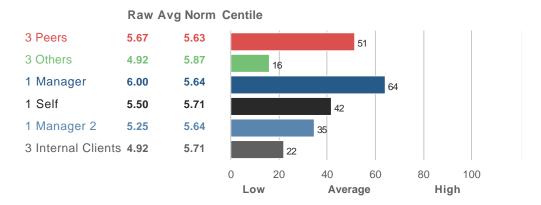
Question Scores

2. Seeks performance feedback from experts in his or	Raw Avg	SD	NA	1	2	3	4	5	6	7
her field	5.67	0.58						1	2	
	5.00							3		
	6.00								1	
	6.00								1	
	4.00						1			
	5.00	1.00					1	1	1	
33. Welcomes coworkers' ideas even if they differ from	Raw Avg	SD	NA	1	2	3	4	5	6	7
his or hers	6.33	0.58							2	1
	6.00	1.00						1	1	1
	6.00								1	
	5.00							1		
	5.00							1		
	6.00		1						2	
46. Is open to feedback and uses it to improve	Raw Avg	SD	NA	1	2	3	4	5	6	7
	6.00					•			3	
	6.33	1.15						1		2
	6.00								1	
	7.00									1
	4.00						1			
	4.67	3.21		1					1	1

V. DRIVING TOWARD RESULTS

I. Personal Drive

Overall Scores



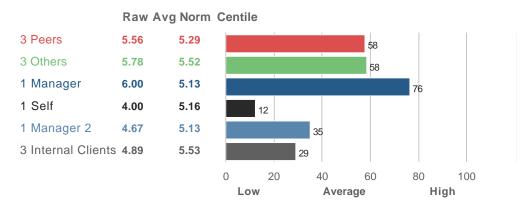
13. Is energetic about doing his or her work well	Raw Avg	SD	NA	1	2	3	4	5	6	7
	6.00	1.00						1	1	1
	5.33	1.53					1	1		1
	6.00								1	
	5.00							1		
	5.00							1		
	6.00	1.00						1	1	1
31. Has a strong desire to excel and expects others to	Raw Avg	SD	NA	1	2	3	4	5	6	7
feel the same	5.67	0.58			-			1	2	
	4.67	0.58	•		•		•	2	2	•
			•			•		2		•
	6.00		•		•	•	•		1	
	7.00		•		•	•	•		•	1
	5.00		•				•	1		
	5.00	2.65			1				1	1
37. Seems to be determined to advance in his or her	Raw Avg	SD	NA	1	2	3	4	5	6	7
career	5.67	1.53					1		1	1
	4.67	0.58					1	2		
	6.00								1	
	6.00								1	
	5.00							1		
	4.00			-			3			

44. Takes advantage of training and development opportunities

Raw Avg	SD	NA	1	2	3	4	5	6	7
5.33	0.58						2	1	
5.00							3		
6.00								1	
4.00						1			
6.00								1	
4.67	1.53				1		1	1	

v. driving toward results J. Coping With Stress and Ambiguity

Overall Scores



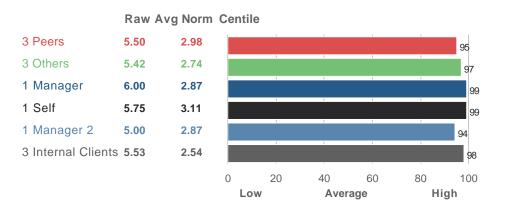
Question Scores

29. Manages crises in a calm, efficient manner	Raw Avg	SD	NA	1	2	3	4	5	6	7
	5.33	0.58						2	1	
	6.00	1.00						1	1	1
	6.00								1	
	4.00						1			
	5.00							1		
	5.33	1.53					1	1		1
34. Faces unexpected problems in a reasonable manner	Raw Avg	SD	NA	1	2	3	4	5	6	7
without getting upset	_			1	2			3		1
	5.67	0.58	•	•	·	•			2	
	6.00	1.00		•		•		1	1	1
	6.00					•		· ·	1	
	4.00						1			
	4.00						1			
	3.67	2.31		1				2		
39. Handles stress in an even-tempered way	Raw Avg	SD	NA	1	2	3	4	5	6	7
	5.67	1.53		•	-		1		1	1
	5.33	0.58						2	1	
						•		2	1	
	6.00			•	•	•		· ·		•
	4.00		•			•	1	•		•
	5.00					•		1		
	5.67	1.53					1	.	1	1

© TruScore. All Rights Reserved.

v. driving toward results **K. Pressure on Others (***)**

Overall Scores



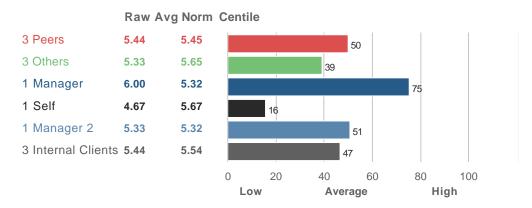
8. Insists that everything be done his or her way	Raw Avg	SD	NA	1	2	3	4	5	6	7
	6.33	1.15						1		2
	5.67	1.15						2		1
	6.00								1	
	5.00							1		
	6.00								1	
	5.50	0.71	1					1	1	
12. Tries to dominate a discussion to argue for his or her	Dave Aver	6 0		4	0	2	4	F	6	-
ideas	Raw Avg	SD	NA	1	2	3	4	5	6	7
	5.33	0.58	•		•	•	•	2	1	
	5.33	0.58	•		•	•		2	1	
	6.00								1	
	6.00								1	
	6.00								1	
	5.00	1.73					2	.		1
26. Gets upset when people do not accept his or her	Raw Avg	SD	NA	1	2	3	4	5	6	7
recommendations	_				2	5		3	0	<i>'</i>
	5.00		•		•	•	•			
	5.67	1.15	•	·	•	•		2		1
	6.00				•	•		· ·	1	
	7.00		•		•			· ·	· ·	1
	4.00						1			
	6.33	0.58							2	1

38. Complains vigorously when someone else makes a mistake

Raw Avg	SD	NA	1	2	3	4	5	6	7
5.33	1.53					1	1		1
5.00							3		
6.00								1	
5.00							1		
4.00						1			
5.33	1.53					1	1		1

VI. RECOGNITION OF OTHERS L. Acknowledging Others' Efforts

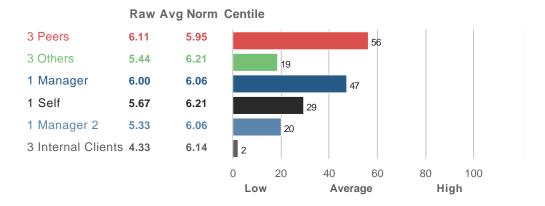
Overall Scores



4. Expresses appreciation to others for their efforts	Raw Avg	SD	NA	1	2	3	4	5	6	7
	5.67	0.58						1	2	
	5.67	1.15						2		1
	6.00						İ.,		1	
	4.00						1			
	6.00								1	
	5.00	1.00					1	1	1	
15. Shares credit for success	Davidaria	0.0		4	0			-	0	-
15. Shales clean for success	Raw Avg	SD	NA	1	2	3	4	5	6	7
	5.33	0.58				•		2	1	•
	5.33	0.58						2	1	
	6.00								1	
	3.00					1				
	5.00							1		
	6.00	1.00						1	1	1
41. Openly acknowledges the good performance of	Raw Avg	SD	NA	1	2	3	4	5	6	7
co-workers	5.33	0.58			_			2	1	
								4	4	•
	5.00	1.00	•		•	· ·				•
	6.00				•	· ·	· ·		1	
	7.00									1
	5.00							1		
	5.33	0.58						2	1	

OUTCOMES M. Personal Values

Overall Scores



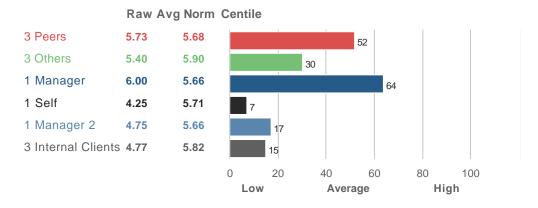
Question Scores

9. Accepts others regardless of race, gender or ethnic	Raw Avg	SD	NA	1	2	3	4	5	6	7
background	6.67	0.58							1	2
	6.00	1.00						1	1	1
	6.00								1	
	4.00						1			
	5.00							1		
	4.00	2.65	.	1			.	1	1	
21. Can be counted on to be fair and ethical in decisions	Raw Avg	SD	NA	1	2	3	4	5	6	7
and actions	6.00	1.00				J	-	1	1	1
				•			•			
	5.00	1.00		·						
	6.00			•		•	•	· ·	1	
	7.00									1
	5.00							1		
	4.67	2.08			-	1	1			1
32. Is a person of integrity	Raw Avg	SD	NA	1	2	3	4	5	6	7
	5.67	0.58						1	2	
	5.33	0.58						2	1	
	6.00								1	
	6.00						•		1	•
				•			•			•
	6.00				•	•	•	· ·	1	•
	4.33	2.89		1			•	· ·	2	

3

OUTCOMES **N. Effectiveness**

Overall Scores



6. Has very high standards of performance	Raw Avg	SD	NA	1	2	3	4	5	6	7
	6.33	1.15						1		2
	5.67	1.15						2		1
	6.00								1	
	7.00									1
	4.00						1			
	4.67	2.52			1	.		1		1
24. Is a good role model for others	Raw Avg	SD	NA	1	2	3	4	5	6	7
	6.00	1.00						1	1	1
	5.00							3		
	6.00								1	
	4.00						1			
	6.00								1	
	5.33	0.58						2	1	
	0.00	0.00						_		
30. Makes excellent contributions to the organization	Raw Avg	SD	NA	1	2	3	4	5	6	7
	5.00							3		
	5.67	1.15						2		1
	6.00								1	
	3.00					1				
	4.00						1			
	5.67	2.31				1				2

35. Performs his or her work in a timely manner

48. Can be trusted to	do what he or she	says will be done

Raw Avg	SD	NA	1	2	3	4	5	6	7
5.67	0.58						1	2	
5.33	0.58						2	1	
6.00								1	
3.00					1				
5.00							1		
4.00	1.73			1			2		
Raw Avg	SD	NA	1	2	3	4	5	6	7
6.00		2						1	
5.00		2					1		
		1							
		1							
		1							
1.00		2	1						

Comments

What does this person do that should be continued?

3 Peers

- Peer 1 continue
- Peers2 comment 1
- peers3 comment 1

3 Others

- Others2 comment 1
- Other 1 Continue
- others3 comment 1

1 Manager

• Mgr1 -comment 1

1 Self

• Self - comment 1

1 Manager 2

• Mgr2 - comment 1

3 Internal Clients

- IC 1 Continue
- IC2 comment 1
- IC3 comment 1

What should this person do to be more effective?

3 Peers

- Peer 1 effective
- Peers2 comment 2
- peers3 comment 2

3 Others

- Other 1 effective
- Others2 comment 2
- others3 comment 2

1 Manager

• Mgr1 -comment 2

1 Self

• Self - comment 2

1 Manager 2

• Mgr2 - comment 2

3 Internal Clients

- IC3 comment 2
- IC2 comment 2
- IC 1 effective

What does this person do that should be stopped?

3 Peers

- Peer 1 stop
- Peers2 comment 3
- peers3 comment 3

3 Others

- others3 comment 3
- Others2 comment 3
- other 1 stop

1 Manager

• Mgr1 -comment 3

1 Self

• Self - comment 3

1 Manager 2

• Mgr2 - comment 3

3 Internal Clients

- IC2 comment 3
- IC 1 stop
- IC3 comment 3

Development Plan Template

Development Item

Development Action

What action are you going to take?

How will you know you're improving? (Success Indicators)

What resources do you need?

Complete action by



Print or photocopy this page for additional development items and/or actions.